

SGPS EMPLOYMENT OPPORTUNITY

Position: Local Discount Solicitor
Type: Part-time / commission
(flexible hours)
Location: Kingston, ON (Queen's University)

Date Posted: March, 2009
Expiry Date: TBA

Studentsaver™ Discount Programme

Studentsaver is a national student discount programme run by students, for students, on a non-profit basis. The purpose of the programme is to help students save money on everyday purchases like books, clothing, food, and entertainment. To access discounts, students simply present their Studentsaver card or International Student Identity Card (ISIC). Established in 1982, Studentsaver is Canada's original student discount programme.

In communities throughout Canada, the programme solicits the participation of local, often independent, businesses. The only cost to businesses for participating is the value of the discount they choose to offer students. Participating businesses benefit by attracting the college and university student population to their products and services through free promotion—including listings in the Studentsaver booklet and on the Studentsaver web site (www.studentsaver.ca).

Job Description

As a Local Discount Solicitor, you would work to secure Studentsaver discounts from businesses in your community—especially within the vicinity of your campus—throughout the months of March, April, and May. You would make contact with businesses, usually in person, to invite them to participate in the programme by providing a Studentsaver discount. To carry out the job, you would be provided with background information, promotional materials, and discount agreement forms. You would report on a weekly basis to the Regional or Local Discount Coordinator.

Compensation

Remuneration is on a commission basis. Each Local Discount Solicitor will be paid as follows.

- \$10 for each of the first 20 new contracts (i.e., 1-20).
- \$12 for each of the next 20 new contracts (i.e., 21-40).
- \$15 for each new contract that is secured beyond the first 40.
- \$ 5 for each new renewal contract.

There are also special bonus payments. For more info, or to apply for a Local Discount Solicitor position, contact Mark Rosner, VP Campaigns and Community Affairs at the SGPS.

Contact / Application Information

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